



Industrial Appraisal Company The Appraisal Pro

THE BOLLINGER CLUB INSURANCE PROGRAM

This program is a combination of insurance products and appraisals that have been designed specifically to properly value and protect the physical assets of clubs throughout the nation. The program was designed and is administered by Bollinger, Inc, with appraisal services provided by the Industrial Appraisal Company.

The Industrial Appraisal Company was established in 1931 and has been in continuous operation under the same ownership since that time. We have been placing realistic, supportable values on assets for clubs, schools, churches, institutions, businesses and government.

Appraisals by the Industrial Appraisal Company will accurately assign value to your club's assets: clubhouse, pro shop, maintenance buildings, pools, pump houses, shelters, related structures, all furnishings and equipment. Then, based on this accurate "sum of all parts" definition of value, the proper amount of insurance can be purchased. It will protect your club against loss resulting from insufficient insurance, inability to support a claim due to lack of documentation, or excessive delay awaiting a reasonable recovery,

BENEFITS OF AN INDEPENDENT APPRAISAL

- Minimize Premiums
 - eliminate the costs of over-insurance
 - group rates offered by the program
- Accelerated recovery after a loss
 - appraisals conducted by Industrial Appraisal Company satisfies proof of loss requirements
 - which equates to rapid reconstruction, repair or replacement
- Provide accurate values for buildings and contents
- Reductions in premiums become possible to clubs that take an active approach to risk management and insurance

The on-site appraisal is only the first step in maintaining accurate and reliable values for placement of insurance. As part of our services, the Industrial Appraisal Company will update your appraisal for a reduced fee each year for the first five years after the initial inspection. After the first five years, your club will then be offered renewal options.

Annual updates reflect current replacement costs based on annual reportings of changes to the property and include calculation adjustments for inflation and depreciation.

INDUSTRIAL: THE APPRAISAL PRO

Like your golf pro, Industrial has the experience and talent to know the fine points of the game, More than 300 clubs have been appraised by Industrial over the past few years, Here is a sampling of some clubs that have utilized our services:

Baltusrol Golf Club - Springfield, NJ	Brandywine Country Club - Brandywine, DE
Canoe Brook Country Club - Summit, NJ	Forest Hill Field Club - Bloomfield, NJ
Garden City Golf Club - Garden City, NY	Mariner Sands Country Club - Stuart, FL
WingedFoot Golf Club - Mamaroneck, NY	Pine Valley Golf Club - Pine Valley, NJ
Plainfield Country Club - Edison, NJ	Quaker Ridge Golf Club - Scarsdale, NY
Rumson Country Club - Rumson, NY	Salem Country Club - Peabody, MA
Siwanoy Country Club - Bronxville, NY	

APPRAISALS FOR EVERY PURPOSE

TO ASSIGN ACCURATE, REALISTIC:

- Insurable values to assets to help control risks, minimize premiums, prove a loss
- Market values to real estate, machinery, equipment and businesses, to support financing, transactions at all levels, and litigation.

TO ASSURE PRUDENT MANAGEMENT AND CONTROL OF ASSETS:

- Fixed asset property control to monitor and manage fixed assets, anticipate purchases, support budget estimates.

The benefits of working with Industrial Appraisal Company include almost 70 years experience fine-tuning insurance valuation process. Valuations are supported by a comprehensive pricing library and a computerized data retrieval system.

For additional information regarding the program or other aspects of our services, please contact:

Mr. James Nash
Regional Sales Manager
610-970-1050
industrialappraisal@comcast.net



Industrial Appraisal Company
222 Boulevard of the Allies
Pittsburgh, PA 15222
1-800-245-2718
www.indappr.com
Fax: 412-471-1758

When Value

OF ANY KIND

Is Worth Knowing

FOR ANY PURPOSE

It's Worth Knowing Industrial
AND HAS BEEN SINCE 1931