

Best's Review's

Top Global Insurance Brokers

Best's Review presents its second annual global insurance-brokers ranking by revenues, with in-depth looks at leading firms' results and strategies.

Leading Brokers

Agent/Broker

Top 20 Global Insurance Brokers

Ranking 2006	Ranking 2005		Total Revenues 2006
1	1	Marsh & McLennan Cos.	\$11.9 billion
2	2	Aon Corp.	9.0 billion
3	3	Willis Group Holdings Ltd.	2.4 billion
4	4	Arthur J. Gallagher & Co.	1.53 billion
5	5	Wells Fargo & Co.	1.0 billion*
6	6	Jardine Lloyd Thompson Group Plc.	905.9 million
7	7	Brown & Brown Inc.	878.0 million
8	8	BB&T Insurance Services Inc.	876.5 million
9	10	Hilb Rogal & Hobbs Co.	710.8 million
10	14	Lockton Companies Inc.	667.0 million
11	11	USI Holdings Corp.	552.0 million
12	12	Hub International Ltd.	543.9 million
13	13	Wachovia Insurance Services Inc.	451.1 million*
14	15	ABD Insurance & Financial Services	164.9 million
15	16	CBIZ Benefits & Insurance Services Inc.	157.7 million
16	17	The Leavitt Group	155.1 million
17	18	Keenan & Associates	110.5 million
18	19	Frank Crystal & Co.	110.0 million
19	—	Bollinger Inc.	106.6 million
20	20	Meadowbrook Insurance Group Inc.	91.2 million

*Because Wells Fargo and Wachovia are primarily banking operations, they are ranked by brokerage revenues.